

1) Please provide the previous 12 months sales revenue

ANSWER: THE CITY DOES NOT HAVE THIS INFORMATION

2) Please provide your current commission % amount and 12 months commission reports

ANSWER: THE CITY DOES NOT CURRENTLY RECEIVE COMMISSIONS FOR VENDING MACHINES OPERATING AT ITS FACILITIES

3) Please provide your current items prices on all vended items

ANSWER: THE FOLLOWING ARE PRICES OF ITEMS CURRENTLY IN VENDING MACHINES OPERATING AT CITY FACILITIES:

BEVERAGES: ARIZONA TEA, \$1.25; V8 TOMATO JUICE (CAN), \$1.00; SNAPPLE DRINKS, \$1.40; VARIOUS SOFT DRINKS (COKE, SPRITE, A&W, PEPSI), \$.70.

SNACKS: VARIOUS CANDY BARS (REESE'S, KIT KAT, TWIX, M&Ms, SNICKERS, MILKY WAY), \$.85; POP TART, \$1.25; CHIPS (DORITOS, LAYS), \$.85.

4) What is your employee/population count for each area needing vending

ANSWER: CITY HALL, CURRENTLY WITH 1 SNACK AND 1 BEVERAGE VENDING MACHINE, HAS 195 EMPLOYEES;

WEST HOLLYWOOD PARK AUDITORIUM, CURRENTLY WITH 1 SNACK AND 1 BEVERAGE VENDING MACHINE, HAS 12 EMPLOYEES DAILY. ON TUESDAY AND THURSDAY NIGHTS, THE AUDITORIUM HAS A 200+ POPULATION ATTENDING IT'S HUGELY POPULAR DODGE BALL GAMES. ON SUNDAY AND WEDNESDAY NIGHTS, THE AUDITORIUM HAS A 50+ POPULATION ATTENDING IT'S VOLLEYBALL GAMES; THESE ARE JUST SOME OF THE DAILY EVENTS AT THE WEST HOLLYWOOD PARK AUDITORIUM.

LIBRARY/WEST HOLLYWOOD PARK, CURRENTLY WITH 1 SNACK AND 1 BEVERAGE VENDING MACHINE (LOCATED AT THE ENTRANCE TO THE PARKING GARAGE),

HAS ROUGHLY 25 COUNTY EMPLOYEES AND A CONSTANT STREAM OF LIBRARY AND PARK USERS. FURTHER, THE PARKING LOT IS USED FOR THOSE COMING TO WEST HOLLYWOOD FOR THE NIGHTLIFE 7 NIGHTS A WEEK.

5) Please identify the % amount of healthy items you are interested in

ANSWER: AT LEAST 50% OR MORE

6) Are your current machines set up with healthy items currently

ANSWER: NO.

7) Please confirm that you currently have a total of 6 machines

ANSWER: THE CITY CURRENTLY HAS 6 VENDING MACHINES

8) What are the daily traffic numbers at each location (employees and the public, if applicable)?

ANSWER: PLEASE SEE THE ANSWER TO QUESTION 4.

9) What are your current monthly sales at each location?

ANSWER: THE CITY DOES NOT HAVE THIS INFORMATION

10) Would any machines be outdoors with no covering?

ANSWER: NO

11) How long is the agreement for?

ANSWER: 5 YEARS

12) Is the agreement exclusive?

ANSWER: YES

13) How many employees are now at the City of West Hollywood?

ANSWER: 249 EMPLOYEES

14) How many of these are in the main building?

ANSWER: 195 EMPLOYEES AT CITY HALL